

## **MEMBERSHIP REPORT COLUMN LEGEND**

### **POS.**

Short for **Position**, this column gives a numerical indication where the District, County / Area, or post ranks relative to other Districts, Counties, and Posts within the given category Department wide.

### **YTD (Current Membership Year) (July-June)**

YTD stands for Year to Date and gives the exact amount of membership received and processed at Department for the Department, District, County, or Post for the current membership year

### **YTD (Previous Membership Year) (July-June)**

YTD stands for Year to Date and gives the exact amount of membership received and processed at Department for the Department, District, County, or Post for the same time during previous year's membership year

### **GOAL**

Goal is last year's total membership plus 1 percent or 101 percent of the previous year's membership. For example: A post's previous year's membership was 500 then the goal for the next year is 505. On the other hand, a post's previous year's membership was 50 then the goal for the next year is 51.

### **% of GOAL**

Percent of Goal is the percentage of the membership goal received as of the date of the report.

### **# to Make Goal**

This column is the sum of Goal minus YTD membership received for the current membership year.

### **MBRSHP LAST RCVD**

This column is the date membership from a given post was last received and processed by Department Headquarters.

### **Mbshp Trans (MM/DD to MM/DD)**

This column is the number of memberships dues received by Department Headquarters during the period specified.

### **1<sup>st</sup> Goal Date**

This column lists the date the Goal is first achieved.

### **Highest Goal Plus Date**

This column lists the date the highest goal was reached

### **EOY 100% Target**

This column shows last membership year's total plus 1 member.